

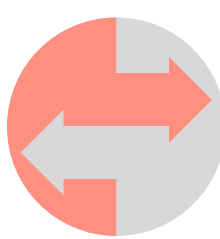
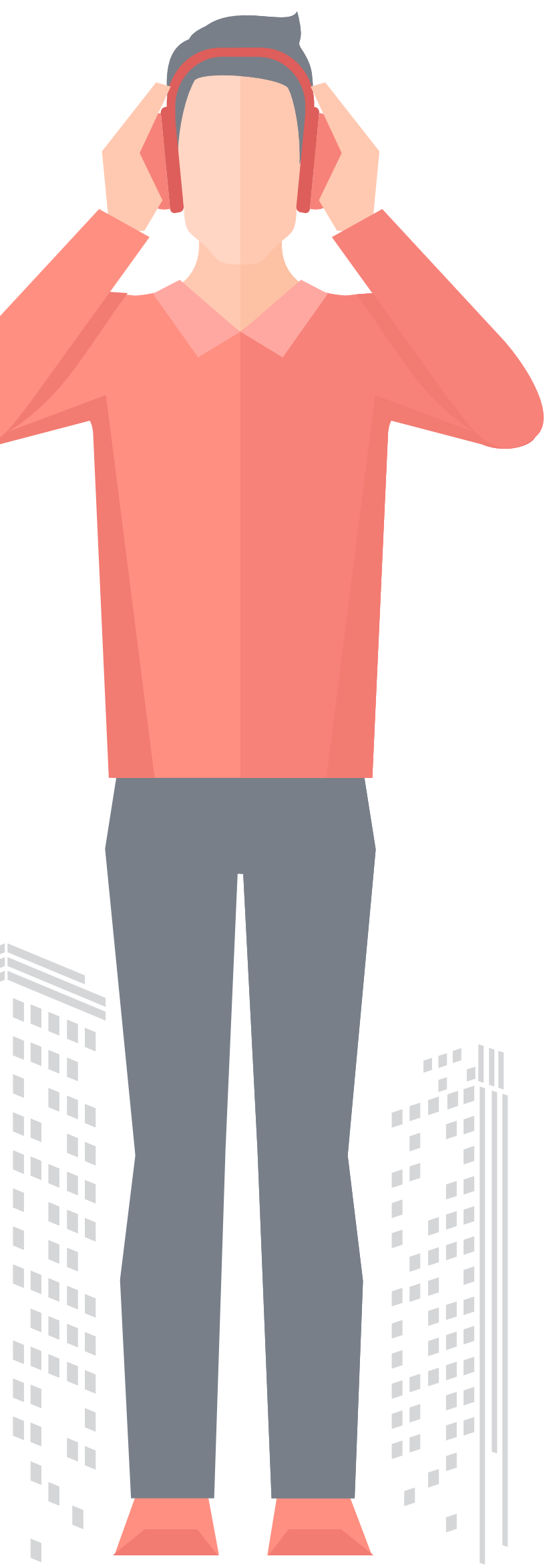
“CONNECTING THROUGH COMMUNICATION”

MICHELLE LEDERMAN



Michelle is an accomplished speaker, trainer, coach, and author of four books including *The 11 Laws of Likability*, *Heroes Get Hired* and *Nail The Interview – Land The Job*, and the soon to be released *The Connector's Advantage*. Named by *Forbes* as one of the 25 Professional Networking Experts to Watch and also a former NYU professor, financial executive, and recovering CPA. She teaches from experience and shares what she learned during her extensive career. Michelle's clients range from government to academia to non-profit to Fortune 500 companies

TODAY'S SUBJECTS



Work - Life balance



Identifying when you need to make sacrifices



Michelle's success story



Career change



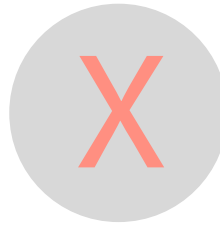
The works of Michelle Lederman



Benefits of staying open-minded in your relationships



How Michelle stays in touch with her network



Common mistakes made while networking

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