

# KING OF KINGS

## HUGO KING



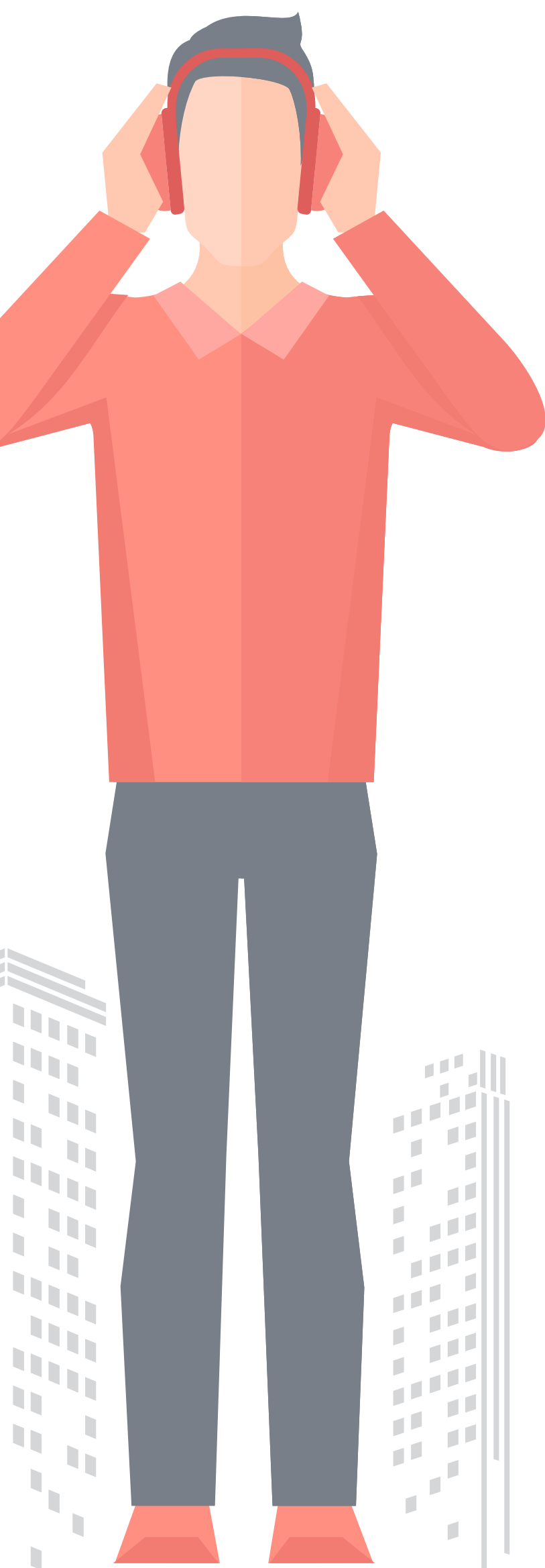
When this 63-year young man isn't dominating the food industry he can be found dominating the hardwood, where he implements some of the same attributes that made him successful in the board room; team work, high IQ and vision. Hugo, is married, has 2 kids, a dog and resides in Teaneck, NJ.

Hugo King is the President & CEO of USA Brokers. USA Brokers is a power brokerage company that represents manufacturers from bakery, prepared foods, grocery, wine & spirits, manufacturing firms to players in the diamond jewelry industry and beyond. His company ensures that their clients' products make their way into national and big box retailers and club warehouses.

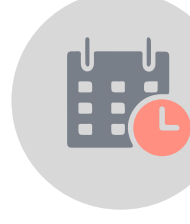
Hugo brings over thirty years' experience in the food industry and beyond. He was formerly the CEO of KK&W Food Brokers from 1993 – 2008. As the current CEO of USA Brokers, he brings a wealth of knowledge, a proven track record, strong relationships and valuable partnerships in the food retail industry, client services, and club store entry.

Through these valued and trustworthy relationships, USA Power Brokers places products and services within regional and national large-scale retailers. Hugo has ensured the success of many companies, boosting them from local to regional and national and international distribution and services. He provides services for a diversified client base including bakery, prepared foods, grocery, wine & spirits, and manufacturing firms in gaining entry into new markets and leading retailers.

## TODAY'S SUBJECTS



How playing sports can be symbolic of how you live your life



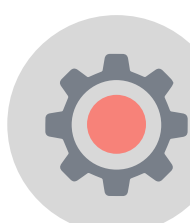
Choosing your habits wisely



Importance of preparation



The importance of giving, helping others and doing the right thing in life



Why Lord & Taylor was built on great values



Leveraging your relationships for good



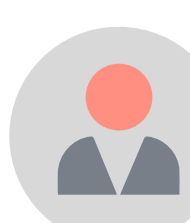
The power of listening



Mentorship



How to get into the top 5% inner circle and stay there



Albert Mehrabian's 7-38-55 Rule of Personal Communication

## GET IN TOUCH WITH HUGO KING



<https://www.linkedin.com/in/hugo-king-719b494b/>



[Hking@usabrokersllc.com](mailto:Hking@usabrokersllc.com)



<http://usabrokersllc.com/>

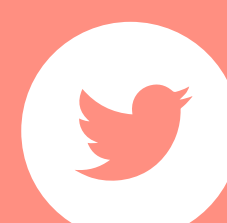
## LEARN MORE ABOUT ADAM CONNORS



[networkwise.com](http://networkwise.com)



[Linkedin](#)



[Twitter](#)



CONVERSATIONS  
with CONNORS